

**SALES : 2023****1. MOTOR VEHICLES**

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2023	2022	VARIANCE (%)
Indonesia	779,326	226,476	1,005,802	1,048,040	-4%
Malaysia	719,160	80,571	799,731	721,177	11%
Myanmar	2,832	525	3,357	7,068	-53%
Philippines	111,980	317,827	429,807	352,596	22%
Singapore	32,511	6,159	38,670	42,550	-9%
Thailand	406,501	369,279	775,780	849,388	-9%
Vietnam	230,706	71,283	301,989	404,635	-25%
TOTAL	2,283,016	1,072,120	3,355,136	3,425,454	-2%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2023	2022	VARIANCE (%)
Indonesia	6,236,992	5,221,470	19%
Malaysia	541,703	680,749	-20%
Philippines	1,556,358	1,564,817	-1%
Singapore	12,211	12,016	2%
Thailand	1,856,814	1,792,016	4%
Vietnam	2,516,212	3,003,160	-16%
TOTAL	12,720,290	12,274,228	4%

PRODUCTION : 2023**1. MOTOR VEHICLES**

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2023	2022	VARIANCE (%)
Indonesia	1,180,355	215,362	1,395,717	1,470,146	-5%
Malaysia	724,891	49,709	774,600	702,275	10%
Myanmar	1,199	276	1,475	3,175	-54%
Philippines	64,026	46,324	110,350	92,223	20%
Thailand	650,842	1,184,144	1,834,986	1,883,515	-3%
Vietnam	127,631	49,804	177,435	232,410	-24%
TOTAL	2,748,944	1,545,619	4,294,563	4,383,744	-2%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2023	2022	VARIANCE (%)
Indonesia	6,806,996	5,965,021	14%
Malaysia	549,481	685,828	-20%
Philippines	1,235,418	1,003,510	23%
Thailand	2,120,738	2,015,940	5%
Vietnam	2,722,209	3,369,659	-19%
TOTAL	13,434,842	13,039,958	3%