

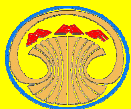


1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD Nov
Brunei	2018	895	781	976	919	1,141	978	951	880	848	982	920		10,271
	2017	882	920	969	815	1,158	1,329	1,044	887	786	763	822		10,375
	Y-O-Y	1.5%	-15.1%	0.7%	12.8%	-1.5%	-26.4%	-8.9%	-0.8%	7.9%	28.7%	11.9%		-1.0%
Indonesia	2018	95,885	94,363	101,797	102,258	100,520	58,842	107,474	102,197	93,311	106,079	100,738		1,063,464
	2017	86,262	95,163	102,335	89,588	93,769	66,389	85,354	97,256	87,696	94,433	96,191		994,436
	Y-O-Y	11.2%	-0.8%	-0.5%	14.1%	7.2%	-11.4%	25.9%	5.1%	6.4%	12.3%	4.7%		6.9%
Malaysia	2018	44,575	40,580	49,985	47,089	42,983	64,502	68,465	65,551	31,241	47,273	48,282		550,526
	2017	44,667	42,455	53,718	42,746	50,594	50,273	48,553	51,716	40,956	47,041	49,187		521,906
	Y-O-Y	-0.2%	-4.4%	-6.9%	10.2%	-15.0%	28.3%	41.0%	26.8%	-23.7%	0.5%	-1.8%		5.5%
Myanmar	2018	891	1,079	992	753	1,538	1,588	1,500	1,589	1,885	1,573	1,977		15,365
	2017	405	436	697	380	643	634	608	790	776	907	1,027		7,303
	Y-O-Y	120.0%	147.5%	42.3%	98.2%	139.2%	150.5%	146.7%	101.1%	142.9%	73.4%	92.5%		110.4%
Philippines	2018	31,645	26,176	28,216	25,583	30,620	29,350	28,038	30,313	31,116	33,150	31,258		325,465
	2017	30,425	27,040	36,561	29,038	35,469	37,631	36,951	35,309	34,445	36,511	40,799		380,179
	Y-O-Y	4.0%	-3.2%	-22.8%	-11.9%	-13.7%	-22.0%	-24.1%	-14.1%	-9.7%	-9.2%	-23.4%		-14.4%
Singapore	2018	6,196	5,682	7,975	8,172	8,606	11,812	6,656	7,471	7,535	8,554	8,338		86,997
	2017	8,895	7,491	10,590	7,975	10,513	10,380	10,077	10,412	7,896	9,045	9,660		102,934
	Y-O-Y	-30.3%	-24.1%	-24.7%	2.5%	-18.1%	13.8%	-33.9%	-28.2%	-4.6%	-5.4%	-13.7%		-15.5%
Thailand	2018	66,545	75,466	95,082	79,206	84,965	87,854	81,946	86,814	88,706	86,931	94,643		928,158
	2017	57,254	68,435	84,801	63,267	66,425	69,798	65,178	67,965	77,592	68,551	78,082		767,348
	Y-O-Y	16.2%	10.3%	12.1%	25.2%	27.9%	25.9%	25.7%	27.7%	14.3%	26.8%	21.2%		21.0%
Vietnam	2018	26,115	12,397	21,157	21,123	23,089	23,352	21,466	20,730	25,088	28,899	30,540		253,956
	2017	19,614	17,160	22,792	21,345	21,829	22,750	19,345	20,746	19,257	20,156	21,662		226,656
	Y-O-Y	33.1%	-27.8%	-7.2%	-1.0%	5.8%	2.6%	11.0%	-0.1%	30.3%	43.4%	41.0%		12.0%
TOTAL	2018	272,747	256,524	306,180	285,103	293,462	278,278	316,496	315,545	279,730	313,441	316,696		3,234,202
	2017	248,404	259,100	312,463	255,154	280,400	259,184	267,110	285,081	269,404	277,407	297,430		3,011,137
	Y-O-Y	9.8%	-1.0%	-2.0%	11.7%	4.7%	7.4%	18.5%	10.7%	3.8%	13.0%	6.5%		7.4%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	YTD Nov
Indonesia	2018	482,537	439,586	535,371	580,921	589,304	375,034	593,749	568,056	557,684	610,322	597,366		5,929,930
	2017	473,879	453,763	473,896	388,045	531,496	379,467	538,176	554,923	546,607	579,552	550,303		5,470,107
	Y-O-Y	1.8%	-3.1%	13.0%	49.7%	10.9%	-1.2%	10.3%	2.4%	2.0%	5.3%	8.6%		8.4%
Malaysia	2018	38,501	32,335	40,457	37,018	31,603	34,664	44,077	43,403	38,480	49,223	41,958		431,719
	2017	34,707	36,584	36,931	35,543	39,223	31,338	37,541	40,351	35,316	35,424	38,739		401,697
	Y-O-Y	10.9%	-11.6%	9.5%	4.1%	-19.4%	10.6%	17.4%	7.6%	9.0%	39.0%	8.3%		7.5%
Philippines	2018	119,901	126,863	126,670	126,126	135,634	133,415	132,895	139,077	133,895	143,507	143,614		1,461,597
	2017	96,391	91,000	106,777	103,335	107,429	108,964	108,778	108,958	125,000	121,967	126,139		1,204,738
	Y-O-Y	24.4%	39.4%	18.6%	22.1%	26.3%	22.4%	22.2%	27.6%	7.1%	17.7%	13.9%		21.3%
Singapore	2018	520	394	604	750	861	872	1,099	1,062	1,308	1,322	1,585		10,377
	2017	643	760	813	575	775	829	878	824	884	752	794		8,527
	Y-O-Y	-19.1%	-48.2%	-25.7%	30.4%	11.1%	5.2%	25.2%	28.9%	48.0%	75.8%	99.6%		21.7%
Thailand	2018	155,088	145,429	164,576	121,601	168,482	179,522	134,036	156,866	140,500	139,290	145,633		1,651,023
	2017	147,224	150,525	164,034	123,084	188,881	175,802	137,618	147,913	155,534	135,575	153,058		1,679,248
	Y-O-Y	5.3%	-3.4%	0.3%	-1.2%	-10.8%	2.1%	-2.6%	6.1%	-9.7%	2.7%	-4.9%		-1.7%
TOTAL	2018	796,547	744,607	867,678	866,416	925,884	723,507	905,856	908,464	871,867	943,664	930,156		9,484,646
	2017	752,844	732,632	782,451	650,582	867,804	696,400	822,991	852,969	863,341	873,270	869,033		8,764,317
	Y-O-Y	5.8%	1.6%	10.9%	33.2%	6.7%	3.9%	10.1%	6.5%	1.0%	8.1%	7.0%		8.2%



1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD Nov
Indonesia	2018	116,653	100,798	112,679	119,157	114,699	70,001	130,294	118,848	112,473	131,853	115,068		1,242,523
	2017	98,694	106,441	111,344	101,923	105,816	73,332	95,590	110,315	100,009	113,678	112,950		1,130,092
	Y-O-Y	18.2%	-5.3%	1.2%	16.9%	8.4%	-4.5%	36.3%	7.7%	12.5%	16.0%	1.9%		9.9%
Malaysia	2018	68,002	38,416	49,796	41,839	43,529	39,365	55,164	47,387	37,000	51,769	50,304		522,571
	2017	45,532	43,127	49,356	37,650	47,474	32,179	43,952	43,688	38,213	40,464	42,358		463,993
	Y-O-Y	49.3%	-10.9%	0.9%	11.1%	-8.3%	22.3%	25.5%	8.5%	-3.2%	27.9%	18.8%		12.6%
Myanmar	2018	610	777	665	618	982	1,031	1,000	1,263	1,068	1,427	1,422		10,863
	2017	114	167	348	200	344	416	478	559	638	588	788		4,640
	Y-O-Y	435.1%	365.3%	91.1%	209.0%	185.5%	147.8%	109.2%	125.9%	67.4%	142.7%	80.5%		134.1%
Philippines	2018	7,512	7,095	9,111	7,367	5,660	4,237	6,020	8,782	6,004	8,464	4,696		74,948
	2017	10,966	11,685	13,543	11,198	13,699	12,503	13,761	13,382	12,430	10,249	9,599		133,015
	Y-O-Y	-31.5%	-39.3%	-32.7%	-34.2%	-58.7%	-66.1%	-56.3%	-34.4%	-51.7%	-17.4%	-51.1%		-43.7%
Thailand	2018	166,196	178,237	195,257	134,779	193,130	188,970	183,119	181,237	183,191	197,203	197,020		1,998,339
	2017	152,261	154,496	178,798	120,473	169,495	175,443	159,091	177,415	190,272	163,487	190,385		1,831,616
	Y-O-Y	9.2%	15.4%	9.2%	11.9%	13.9%	7.7%	15.1%	2.2%	-3.7%	20.6%	3.5%		9.1%
Vietnam	2018	20,541	11,191	18,051	16,194	17,732	17,750	16,353	14,842	15,663	17,413	18,321		184,051
	2017	13,446	14,356	19,460	17,917	17,988	16,739	16,155	15,291	14,657	16,051	16,778		178,838
	Y-O-Y	52.8%	-22.0%	-7.2%	-9.6%	-1.4%	6.0%	1.2%	-2.9%	6.9%	8.5%	9.2%		2.9%
TOTAL	2018	379,514	336,514	385,559	319,954	375,732	321,354	391,950	372,359	355,399	408,129	386,831		4,033,295
	2017	321,013	330,272	372,849	289,361	354,816	310,612	329,027	360,650	356,219	344,517	372,858		3,742,194
	Y-O-Y	18.2%	1.9%	3.4%	10.6%	5.9%	3.5%	19.1%	3.2%	-0.2%	18.5%	3.7%		7.8%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD Nov
Malaysia	2018	38,582	30,735	40,462	37,627	34,181	36,597	39,813	39,710	37,631	48,315	41,034		424,687
	2017	36,211	34,497	37,327	34,844	39,564	30,453	38,967	44,662	34,053	36,991	40,568		408,137
	Y-O-Y	6.5%	-10.9%	8.4%	8.0%	-13.6%	20.2%	2.2%	-11.1%	10.5%	30.6%	1.1%		4.1%
Philippines	2018	107,852	99,611	101,719	107,345	114,691	100,429	104,624	102,266	108,329	128,939	114,379		1,190,184
	2017	102,343	98,654	94,161	109,981	113,895	104,473	98,484	93,320	91,945	94,293	91,516		1,093,065
	Y-O-Y	5.4%	1.0%	8.0%	-2.4%	0.7%	-3.9%	6.2%	9.6%	17.8%	36.7%	25.0%		8.9%
Thailand	2018	182,221	182,910	178,047	127,830	186,157	189,832	172,157	172,576	165,551	167,314	189,690		1,914,285
	2017	170,634	156,288	188,278	138,329	191,176	188,389	171,526	169,547	172,085	164,175	192,451		1,902,878
	Y-O-Y	6.8%	17.0%	-5.4%	-7.6%	-2.6%	0.8%	0.4%	1.8%	-3.8%	1.9%	-1.4%		0.6%
TOTAL	2018	328,655	313,256	320,228	272,802	335,029	326,858	316,594	314,552	311,511	344,568	345,103		3,529,156
	2017	309,188	289,439	319,766	283,154	344,635	323,315	308,977	307,529	298,083	295,459	324,535		3,404,080
	Y-O-Y	6.3%	8.2%	0.1%	-3.7%	-2.8%	1.1%	2.5%	2.3%	4.5%	16.6%	6.3%		3.7%