

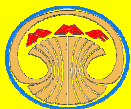


**1. MOTOR VEHICLES**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD Nov
Brunei	2017	882	920	969	815	1,158	1,329	1,044	887	786	763	822		10,375
	2016	975	890	1,027	951	1,125	1,409	1,061	1,079	930	1,075	1,099		11,621
	Y-O-Y	-9.5%	3.4%	-5.6%	-14.3%	2.9%	-5.7%	-1.6%	-17.8%	-15.5%	-29.0%	-25.2%		-10.7%
Indonesia	2017	86,262	95,163	102,335	89,588	93,769	66,389	85,354	97,256	87,696	94,433	96,191		994,436
	2016	85,002	88,208	94,092	84,770	88,567	91,488	61,891	96,282	92,541	92,106	100,215		975,162
	Y-O-Y	1.5%	7.9%	8.8%	5.7%	5.9%	-27.4%	37.9%	1.0%	-5.2%	2.5%	-4.0%		2.0%
Malaysia	2017	44,667	42,455	53,718	42,746	50,600	50,271	48,553	51,716	40,956	47,041	49,184		521,907
	2016	44,589	37,874	48,755	42,202	44,668	57,362	42,483	52,219	48,125	47,880	49,095		515,252
	Y-O-Y	0.2%	12.1%	10.2%	1.3%	13.3%	-12.4%	14.3%	-1.0%	-14.9%	-1.8%	0.2%		1.3%
Myanmar	2017	405	436	697	380	643	634	608	790	776	907	1,027		7,303
	2016	238	347	387	206	380	204	344	422	454	381	353		3,716
	Y-O-Y	70.2%	25.6%	80.1%	84.5%	69.2%	210.8%	76.7%	87.2%	70.9%	138.1%	190.9%		96.5%
Philippines	2017	30,425	27,040	36,561	29,038	35,469	37,631	36,951	35,309	34,445	36,511	40,799		380,179
	2016	23,808	25,150	27,515	27,697	30,317	32,993	29,967	32,472	31,451	31,132	32,966		325,468
	Y-O-Y	27.8%	7.5%	32.9%	4.8%	17.0%	14.1%	23.3%	8.7%	9.5%	17.3%	23.8%		16.8%
Singapore	2017	8,895	7,491	10,590	7,975	10,513	10,380	10,077	10,412	7,896	9,045	9,660		102,934
	2016	8,971	6,984	9,773	9,558	10,315	10,196	8,986	9,102	9,779	9,171	9,100		101,935
	Y-O-Y	-0.8%	7.3%	8.4%	-16.6%	1.9%	1.8%	12.1%	14.4%	-19.3%	-1.4%	6.2%		1.0%
Thailand	2017	57,254	68,435	84,801	63,267	66,425	69,798	65,178	67,965	77,592	68,551	78,082		767,348
	2016	51,821	57,093	72,646	54,986	66,035	66,049	60,635	63,619	63,641	60,634	64,771		681,930
	Y-O-Y	10.5%	19.9%	16.7%	15.1%	0.6%	5.7%	7.5%	6.8%	21.9%	13.1%	20.6%		12.5%
Vietnam	2017	19,613	17,156	22,792	21,343	21,829	22,750	19,345	20,746	19,257	20,156	21,662		226,649
	2016	21,879	11,168	23,192	22,979	22,553	21,861	24,593	20,567	24,130	24,439	25,295		242,656
	Y-O-Y	-10.4%	53.6%	-1.7%	-7.1%	-3.2%	4.1%	-21.3%	0.9%	-20.2%	-17.5%	-14.4%		-6.6%
<b>TOTAL</b>	<b>2017</b>	<b>248,403</b>	<b>259,096</b>	<b>312,463</b>	<b>255,152</b>	<b>280,406</b>	<b>259,182</b>	<b>267,110</b>	<b>285,081</b>	<b>269,404</b>	<b>277,407</b>	<b>297,427</b>		<b>3,011,131</b>
	<b>2016</b>	<b>237,283</b>	<b>227,714</b>	<b>277,387</b>	<b>243,349</b>	<b>263,960</b>	<b>281,562</b>	<b>229,960</b>	<b>275,762</b>	<b>271,051</b>	<b>266,818</b>	<b>282,894</b>		<b>2,857,740</b>
	<b>Y-O-Y</b>	<b>4.7%</b>	<b>13.8%</b>	<b>12.6%</b>	<b>4.9%</b>	<b>6.2%</b>	<b>-7.9%</b>	<b>16.2%</b>	<b>3.4%</b>	<b>-0.6%</b>	<b>4.0%</b>	<b>5.1%</b>		<b>5.4%</b>

**2. MOTORCYCLES & SCOOTERS**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	YTD Nov
Indonesia	2017	473,879	453,763	473,896	388,045	531,496	379,467	538,176	554,923	546,607	579,552	550,303		5,470,107
	2016	443,449	551,930	583,339	501,564	485,170	541,428	326,390	550,287	579,454	594,887	592,857		5,750,755
	Y-O-Y	6.9%	-17.8%	-18.8%	-22.6%	9.5%	-29.9%	64.9%	0.8%	-5.7%	-2.6%	-7.2%		-4.9%
Malaysia	2017	34,707	36,584	36,931	35,543	39,223	31,338	37,541	40,351	35,316	35,424	38,739		401,697
	2016	36,248	30,633	39,343	33,065	31,972	30,885	26,078	33,285	35,874	31,355	33,554		362,292
	Y-O-Y	-4.3%	19.4%	-6.1%	7.5%	22.7%	1.5%	44.0%	21.2%	-1.6%	13.0%	15.5%		10.9%
Philippines	2017	96,391	91,000	106,777	103,335	107,429	108,964	108,778	108,958	125,000	121,967	126,139		1,204,738
	2016	82,600	87,746	92,767	87,989	92,960	100,726	96,170	96,063	99,406	105,417	107,008		1,048,852
	Y-O-Y	16.7%	3.7%	15.1%	17.4%	15.6%	8.2%	13.1%	13.4%	25.7%	15.7%	17.9%		14.9%
Singapore	2017	643	760	813	575	775	829	878	824	884	752	794		8,527
	2016	667	595	672	722	689	745	750	824	757	580	626		7,627
	Y-O-Y	-3.6%	27.7%	21.0%	-20.4%	12.5%	11.3%	17.1%	0.0%	16.8%	29.7%	26.8%		11.8%
Thailand	2017	147,224	150,525	164,034	123,084	188,881	175,802	137,618	147,913	155,534	135,575	153,058		1,679,248
	2016	160,585	131,748	161,993	105,582	165,644	184,457	127,331	155,996	156,753	126,184	137,291		1,613,564
	Y-O-Y	-8.3%	14.3%	1.3%	16.6%	14.0%	-4.7%	8.1%	-5.2%	-0.8%	7.4%	11.5%		4.1%
<b>TOTAL</b>	<b>2017</b>	<b>752,844</b>	<b>732,632</b>	<b>782,451</b>	<b>650,582</b>	<b>867,804</b>	<b>696,400</b>	<b>822,991</b>	<b>852,969</b>	<b>863,341</b>	<b>873,270</b>	<b>869,033</b>		<b>8,764,317</b>
	<b>2016</b>	<b>723,549</b>	<b>802,652</b>	<b>878,114</b>	<b>728,922</b>	<b>776,435</b>	<b>858,241</b>	<b>576,719</b>	<b>836,455</b>	<b>872,244</b>	<b>858,423</b>	<b>871,336</b>		<b>8,783,090</b>
	<b>Y-O-Y</b>	<b>4.0%</b>	<b>-8.7%</b>	<b>-10.9%</b>	<b>-10.7%</b>	<b>11.8%</b>	<b>-18.9%</b>	<b>42.7%</b>	<b>2.0%</b>	<b>-1.0%</b>	<b>1.7%</b>	<b>-0.3%</b>		<b>-0.2%</b>



**1. MOTOR VEHICLES**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD Nov
Indonesia	2017	98,683	106,429	111,341	101,923	105,816	73,332	95,587	110,315	100,009	113,665	112,750		1,129,850
	2016	91,068	91,535	102,507	104,412	105,957	106,012	68,357	105,580	101,371	104,130	107,719		1,088,648
	Y-O-Y	8.4%	16.3%	8.6%	-2.4%	-0.1%	-30.8%	39.8%	4.5%	-1.3%	9.2%	4.7%		3.8%
Malaysia	2017	45,532	43,127	49,356	37,650	47,474	32,179	43,952	43,688	38,213	40,464	42,358		463,993
	2016	46,651	35,130	47,810	44,794	47,650	40,928	39,097	43,452	41,453	53,084	57,369		497,418
	Y-O-Y	-2.4%	22.8%	3.2%	-15.9%	-0.4%	-21.4%	12.4%	0.5%	-7.8%	-23.8%	-26.2%		-6.7%
Myanmar	2017	114	167	348	200	344	416	478	559	638	588	788		4,640
	2016	94	76	107	48	57	82	131	114	51	128	106		994
	Y-O-Y	21.3%	119.7%	225.2%	316.7%	503.5%	407.3%	264.9%	390.4%	1151.0%	359.4%	643.4%		366.8%
Philippines	2017	10,966	11,685	13,543	11,198	13,699	12,503	13,761	13,382	12,430	10,249	9,599		133,015
	2016	8,826	8,793	7,590	8,623	10,297	10,948	9,491	10,755	10,921	10,764	11,082		108,090
	Y-O-Y	24.2%	32.9%	78.4%	29.9%	33.0%	14.2%	45.0%	24.4%	13.8%	-4.8%	-13.4%		23.1%
Thailand	2017	152,261	154,496	178,798	120,473	169,495	175,443	159,091	177,415	190,272	163,487	190,385		1,831,616
	2016	147,651	166,412	192,811	138,237	168,394	179,875	153,950	156,337	173,069	161,105	170,784		1,808,625
	Y-O-Y	3.1%	-7.2%	-7.3%	-12.9%	0.7%	-2.5%	3.3%	13.5%	9.9%	1.5%	11.5%		1.3%
Vietnam	2017	13,446	14,356	19,460	17,917	17,988	16,739	16,155	15,291	14,657	16,051	16,778		178,838
	2016	16,150	10,679	20,551	21,201	20,753	18,954	21,548	19,421	20,899	22,150	21,971		214,277
	Y-O-Y	-16.7%	34.4%	-5.3%	-15.5%	-13.3%	-11.7%	-25.0%	-21.3%	-29.9%	-27.5%	-23.6%		-16.5%
<b>TOTAL</b>	2017	<b>321,002</b>	<b>330,260</b>	<b>372,846</b>	<b>289,361</b>	<b>354,816</b>	<b>310,612</b>	<b>329,024</b>	<b>360,650</b>	<b>356,219</b>	<b>344,504</b>	<b>372,658</b>		<b>3,741,952</b>
	2016	<b>310,440</b>	<b>312,625</b>	<b>371,376</b>	<b>317,315</b>	<b>353,108</b>	<b>356,799</b>	<b>292,574</b>	<b>335,659</b>	<b>347,764</b>	<b>351,361</b>	<b>369,031</b>		<b>3,718,052</b>
	Y-O-Y	<b>3.4%</b>	<b>5.6%</b>	<b>0.4%</b>	<b>-8.8%</b>	<b>0.5%</b>	<b>-12.9%</b>	<b>12.5%</b>	<b>7.4%</b>	<b>2.4%</b>	<b>-2.0%</b>	<b>1.0%</b>		<b>0.6%</b>

**2. MOTORCYCLES & SCOOTERS**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD Nov
Malaysia	2017	36,211	34,497	37,327	34,844	39,564	30,453	38,967	44,662	34,053	36,991	40,568		408,137
	2016	33,834	31,455	39,180	32,687	33,760	31,712	26,887	31,647	33,999	32,250	35,991		363,402
	Y-O-Y	7.0%	9.7%	-4.7%	6.6%	17.2%	-4.0%	44.9%	41.1%	0.2%	14.7%	12.7%		12.3%
Philippines	2017	102,343	98,654	94,161	109,981	113,385	104,473	98,484	93,320	91,945	94,293	91,516		1,092,555
	2016	79,785	78,864	80,524	80,052	83,231	94,197	87,629	89,654	90,899	101,667	105,976		972,478
	Y-O-Y	28.3%	25.1%	16.9%	37.4%	36.2%	10.9%	12.4%	4.1%	1.2%	-7.3%	-13.6%		12.3%
Thailand	2017	170,634	156,288	188,278	138,329	191,176	188,389	171,526	169,547	172,085	164,175	192,451		1,902,878
	2016	159,434	150,603	151,313	122,101	146,767	168,245	142,516	169,055	151,294	155,483	163,400		1,680,211
	Y-O-Y	7.0%	3.8%	24.4%	13.3%	30.3%	12.0%	20.4%	0.3%	13.7%	5.6%	17.8%		13.3%
<b>TOTAL</b>	2017	<b>309,188</b>	<b>289,439</b>	<b>319,766</b>	<b>283,154</b>	<b>344,125</b>	<b>323,315</b>	<b>308,977</b>	<b>307,529</b>	<b>298,083</b>	<b>295,459</b>	<b>324,535</b>		<b>3,403,570</b>
	2016	<b>273,053</b>	<b>260,922</b>	<b>271,017</b>	<b>234,840</b>	<b>263,758</b>	<b>294,154</b>	<b>257,032</b>	<b>290,356</b>	<b>276,192</b>	<b>289,400</b>	<b>305,367</b>		<b>3,016,091</b>
	Y-O-Y	<b>13.2%</b>	<b>10.9%</b>	<b>18.0%</b>	<b>20.6%</b>	<b>30.5%</b>	<b>9.9%</b>	<b>20.2%</b>	<b>5.9%</b>	<b>7.9%</b>	<b>2.1%</b>	<b>6.3%</b>		<b>12.8%</b>