



SALES : MARCH 2018

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Mar
Brunei	2018	895	781	976				2,652
	2017	882	920	969				2,771
	Y-O-Y	1.5%	-15.1%	0.7%				-4.3%
Indonesia	2018	95,975	94,271	101,674				291,920
	2017	86,262	95,163	102,335				283,760
	Y-O-Y	11.3%	-0.9%	-0.6%				2.9%
Malaysia	2018	44,575	40,580	49,985				135,140
	2017	44,667	42,455	53,718				140,840
	Y-O-Y	-0.2%	-4.4%	-6.9%				-4.0%
Myanmar	2018	891	1,079	992				2,962
	2017	405	436	697				1,538
	Y-O-Y	120.0%	147.5%	42.3%				92.6%
Philippines	2018	31,645	26,176	28,216				86,037
	2017	30,425	27,040	36,561				94,026
	Y-O-Y	4.0%	-3.2%	-22.8%				-8.5%
Singapore	2018	6,196	5,682	7,975				19,853
	2017	8,895	7,491	10,590				26,976
	Y-O-Y	-30.3%	-24.1%	-24.7%				-26.4%
Thailand	2018	66,545	75,466	95,082				237,093
	2017	57,254	68,435	84,801				210,490
	Y-O-Y	16.2%	10.3%	12.1%				12.6%
Vietnam	2018	26,037	12,394	21,127				59,558
	2017	19,614	17,160	22,792				59,566
	Y-O-Y	32.7%	-27.8%	-7.3%				0.0%
TOTAL	2018	272,759	256,429	306,027				835,215
	2017	248,404	259,100	312,463				819,967
	Y-O-Y	9.8%	-1.0%	-2.1%				1.9%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Mar
Indonesia	2018	482,537	439,586	535,371				1,457,494
	2017	473,879	453,763	473,896				1,401,538
	Y-O-Y	1.8%	-3.1%	13.0%				4.0%
Malaysia	2018	38,501	32,335	40,457				111,293
	2017	34,707	36,584	36,931				108,222
	Y-O-Y	10.9%	-11.6%	9.5%				2.8%
Philippines	2018	0	0	0				0
	2017	96,391	91,000	106,777				294,168
	Y-O-Y	-100.0%	-100.0%	-100.0%				-100.0%
Singapore	2018	520	394	604				1,518
	2017	643	760	813				2,216
	Y-O-Y	-19.1%	-48.2%	-25.7%				-31.5%
Thailand	2018	155,088	145,429	164,576				465,093
	2017	147,224	150,525	164,034				461,783
	Y-O-Y	5.3%	-3.4%	0.3%				0.7%
TOTAL	2018	676,646	617,744	741,008				2,035,398
	2017	752,844	732,632	782,451				2,267,927
	Y-O-Y	-10.1%	-15.7%	-5.3%				-10.3%



PRODUCTION : MARCH 2018

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Mar
Indonesia	2018	116,037	100,429	112,444				328,910
	2017	98,694	106,441	111,344				316,479
	Y-O-Y	17.6%	-5.6%	1.0%				3.9%
Malaysia	2018	68,002	38,416	49,796				156,214
	2017	45,532	43,127	49,356				138,015
	Y-O-Y	49.3%	-10.9%	0.9%				13.2%
Myanmar	2018	610	777	665				2,052
	2017	114	167	348				629
	Y-O-Y	435.1%	365.3%	91.1%				226.2%
Philippines	2018	7,512	6,318	8666				22,496
	2017	10,966	11,685	13,543				36,194
	Y-O-Y	-31.5%	-45.9%	-36.0%				-37.8%
Thailand	2018	166,196	178,237	195,257				539,690
	2017	152,261	154,496	178,798				485,555
	Y-O-Y	9.2%	15.4%	9.2%				11.1%
Vietnam	2018	20,541	11,191	18,051				49,783
	2017	13,446	14,356	19,460				47,262
	Y-O-Y	52.8%	-22.0%	-7.2%				5.3%
TOTAL	2018	378,898	335,368	384,879				1,099,145
	2017	321,013	330,272	372,849				1,024,134
	Y-O-Y	18.0%	1.5%	3.2%				7.3%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Mar
Malaysia	2018	38,582	30,735	40,462				109,779
	2017	36,211	34,497	37,327				108,035
	Y-O-Y	6.5%	-10.9%	8.4%				1.6%
Philippines	2018	0	0	0				0
	2017	102,343	98,654	94,161				295,158
	Y-O-Y	-100.0%	-100.0%	-100.0%				-100.0%
Thailand	2018	182,221	182,910	178,047				543,178
	2017	170,634	156,288	188,278				515,200
	Y-O-Y	6.8%	17.0%	-5.4%				5.4%
TOTAL	2018	220,803	213,645	218,509				652,957
	2017	309,188	289,439	319,766				918,393
	Y-O-Y	-28.6%	-26.2%	-31.7%				-28.9%