



SALES : JUNE 2019

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Jun
Brunei	2019	1,053	803	1,039	869	1,202	846	5,812
	2018	895	781	976	919	1,141	978	5,690
	Y-O-Y	17.7%	2.8%	6.5%	-5.4%	5.3%	-13.5%	2.1%
Indonesia	2019	81,990	81,684	90,189	84,029	84,146	59,539	481,577
	2018	95,885	94,349	101,797	102,258	100,520	58,842	553,651
	Y-O-Y	-14.5%	-13.4%	-11.4%	-17.8%	-16.3%	1.2%	-13.0%
Malaysia	2019	48,450	39,838	54,776	49,964	60,780	42,526	296,334
	2018	44,560	40,563	49,987	47,047	42,977	64,465	289,599
	Y-O-Y	8.7%	-1.8%	9.6%	6.2%	41.4%	-34.0%	2.3%
Myanmar	2019	1,740	1,396	1,483	955	1,607	1,678	8,859
	2018	893	1,076	993	758	1,538	1,602	6,860
	Y-O-Y	94.8%	29.7%	49.3%	26.0%	4.5%	4.7%	29.1%
Philippines	2019	26,888	26,327	32,173	25,799	30,998	31,950	174,135
	2018	31,645	26,176	28,216	25,583	30,620	29,350	171,590
	Y-O-Y	-15.0%	0.6%	14.0%	0.8%	1.2%	8.9%	1.5%
Singapore	2019	9,874	5,979	8,984	8,865	7,891	7,501	49,094
	2018	6,196	5,682	7,975	8,172	8,606	11,812	48,443
	Y-O-Y	59.4%	5.2%	12.7%	8.5%	-8.3%	-36.5%	1.3%
Thailand	2019	78,061	82,324	103,164	86,076	88,097	86,048	523,770
	2018	66,545	75,466	95,082	79,206	84,965	87,854	489,118
	Y-O-Y	17.3%	9.1%	8.5%	8.7%	3.7%	-2.1%	7.1%
Vietnam	2019	33,510	12,434	32,308	21,021	27,480	27,520	154,273
	2018	26,333	12,369	20,915	21,244	23,131	23,208	127,200
	Y-O-Y	27.3%	0.5%	54.5%	-1.0%	18.8%	18.6%	21.3%
TOTAL	2019	281,566	250,785	324,116	277,578	302,201	257,608	1,693,854
	2018	272,952	256,462	305,941	285,187	293,498	278,111	1,692,151
	Y-O-Y	3.2%	-2.2%	5.9%	-2.7%	3.0%	-7.4%	0.1%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Jun
Indonesia	2019	569,126	531,824	580,504	598,372	561,657	385,136	3,226,619
	2018	482,537	439,586	535,371	580,921	589,304	375,034	3,002,753
	Y-O-Y	17.9%	21.0%	8.4%	3.0%	-4.7%	2.7%	7.5%
Malaysia	2019	48,605	36,954	47,157	43,743	47,136	33,885	257,480
	2018	38,501	32,335	40,457	37,018	31,603	34,664	214,578
	Y-O-Y	26.2%	14.3%	16.6%	18.2%	49.2%	-2.2%	20.0%
Philippines	2019	143,873	150,551	156,859	113,358	127,098	139,248	830,987
	2018	119,901	126,863	126,670	126,126	135,634	133,415	768,609
	Y-O-Y	20.0%	18.7%	23.8%	-10.1%	-6.3%	4.4%	8.3%
Singapore	2019	1,908	1,305	1,725	1,513	1,685	1,642	9,778
	2018	520	394	604	750	861	872	4,001
	Y-O-Y	266.9%	231.2%	185.6%	101.7%	95.7%	88.3%	144.4%
Thailand	2019	148,917	145,355	167,777	120,405	160,991	150,401	893,846
	2018	155,088	145,429	164,576	121,601	168,482	179,522	934,698
	Y-O-Y	-4.0%	-0.1%	1.9%	-1.0%	-4.4%	-16.2%	-4.4%
TOTAL	2019	912,429	865,989	954,022	877,391	898,567	710,312	5,218,710
	2018	796,547	744,607	867,678	866,416	925,884	723,507	4,924,639
	Y-O-Y	14.5%	16.3%	10.0%	1.3%	-3.0%	-1.8%	6.0%



PRODUCTION : JUNE 2019

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Jun
Indonesia	2019	106,304	95,135	113,787	104,622	103,076	68,807	591,731
	2018	116,653	100,799	112,679	119,157	114,699	70,001	633,988
	Y-O-Y	-8.9%	-5.6%	1.0%	-12.2%	-10.1%	-1.7%	-6.7%
Malaysia	2019	54,503	40,249	49,631	52,086	51,482	37,077	285,028
	2018	68,002	38,416	49,796	41,839	43,529	39,365	280,947
	Y-O-Y	-19.9%	4.8%	-0.3%	24.5%	18.3%	-5.8%	1.5%
Myanmar	2019	1,401	1,298	1,043	885	1,501	1,492	7,620
	2018	610	777	665	618	982	1,031	4,683
	Y-O-Y	129.7%	67.1%	56.8%	43.2%	52.9%	44.7%	62.7%
Philippines	2019	6,128	5,831	6,888	5,957	7,662	8,142	40,608
	2018	7,512	7,095	9,111	7,367	5,660	4,237	40,982
	Y-O-Y	-18.4%	-17.8%	-24.4%	-19.1%	35.4%	92.2%	-0.9%
Thailand	2019	179,595	183,071	198,821	150,242	181,338	172,878	1,065,945
	2018	166,196	178,237	195,257	134,779	193,130	188,970	1,056,569
	Y-O-Y	8.1%	2.7%	1.8%	11.5%	-6.1%	-8.5%	0.9%
Vietnam	2019	20,200	9,133	16,833	16,153	17,130	12,479	91,928
	2018	20,541	11,191	18,051	16,194	17,732	17,750	101,459
	Y-O-Y	-2.5%	-18.4%	-6.7%	-0.3%	-3.4%	-29.7%	-9.4%
TOTAL	2019	368,131	334,717	387,003	329,945	362,189	300,875	2,082,860
	2018	379,514	336,515	385,559	319,954	375,732	321,354	2,118,628
	Y-O-Y	-3.0%	-0.5%	0.4%	3.1%	-3.6%	-6.4%	-1.7%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Jun
Malaysia	2019	49,241	36,343	45,605	47,634	45,971	33,990	258,784
	2018	38,582	30,735	40,462	37,627	34,181	36,597	218,184
	Y-O-Y	27.6%	18.2%	12.7%	26.6%	34.5%	-7.1%	18.6%
Philippines	2019	101,925	89,534	113,580	93,881	99,257	85,307	583,484
	2018	107,852	99,611	101,719	107,345	114,691	100,429	631,647
	Y-O-Y	-5.5%	-10.1%	11.7%	-12.5%	-13.5%	-15.1%	-7.6%
Thailand	2019	166,699	161,702	183,424	135,386	169,821	158,382	975,414
	2018	182,221	182,910	178,047	127,830	186,157	189,832	1,046,997
	Y-O-Y	-8.5%	-11.6%	3.0%	5.9%	-8.8%	-16.6%	-6.8%
TOTAL	2019	317,865	287,579	342,609	276,901	315,049	277,679	1,817,682
	2018	328,655	313,256	320,228	272,802	335,029	326,858	1,896,828
	Y-O-Y	-3.3%	-8.2%	7.0%	1.5%	-6.0%	-15.0%	-4.2%