



SALES : JUNE 2018

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Brunei	2018	895	781	976	919	1,141	978	5,690
	2017	882	920	969	815	1,158	1,329	6,073
	Y-O-Y	1.5%	-15.1%	0.7%	12.8%	-1.5%	-26.4%	-6.3%
Indonesia	2018	95,952	94,399	101,813	102,258	100,520	58,837	553,779
	2017	86,262	95,163	102,335	89,588	93,769	66,389	533,506
	Y-O-Y	11.2%	-0.8%	-0.5%	14.1%	7.2%	-11.4%	3.8%
Malaysia	2018	44,575	40,580	49,985	47,089	42,983	64,502	289,714
	2017	44,667	42,455	53,718	42,746	50,594	50,273	284,453
	Y-O-Y	-0.2%	-4.4%	-6.9%	10.2%	-15.0%	28.3%	1.8%
Myanmar	2018	891	1,079	992	753	1,538	1,588	6,841
	2017	405	436	697	380	643	634	3,195
	Y-O-Y	120.0%	147.5%	42.3%	98.2%	139.2%	150.5%	114.1%
Philippines	2018	31,645	26,176	28,216	25,583	30,620	29,350	171,590
	2017	30,425	27,040	36,561	29,038	35,469	37,631	196,164
	Y-O-Y	4.0%	-3.2%	-22.8%	-11.9%	-13.7%	-22.0%	-12.5%
Singapore	2018	6,196	5,682	7,975	8,172	8,606	11,812	48,443
	2017	8,895	7,491	10,590	7,975	10,513	10,380	55,844
	Y-O-Y	-30.3%	-24.1%	-24.7%	2.5%	-18.1%	13.8%	-13.3%
Thailand	2018	66,545	75,466	95,082	79,206	84,965	87,854	489,118
	2017	57,254	68,435	84,801	63,267	66,425	69,798	409,980
	Y-O-Y	16.2%	10.3%	12.1%	25.2%	27.9%	25.9%	19.3%
Vietnam	2018	26,037	12,394	21,127	21,123	23,065	21,913	125,659
	2017	19,614	17,160	22,792	21,345	21,829	22,750	125,490
	Y-O-Y	32.7%	-27.8%	-7.3%	-1.0%	5.7%	-3.7%	0.1%
TOTAL	2018	272,736	256,557	306,166	285,103	293,438	276,834	1,690,834
	2017	248,404	259,100	312,463	255,154	280,400	259,184	1,614,705
	Y-O-Y	9.8%	-1.0%	-2.0%	11.7%	4.6%	6.8%	4.7%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Indonesia	2018	482,537	439,586	535,371	580,921	589,304	375,034	3,002,753
	2017	473,879	453,763	473,896	388,045	531,496	379,467	2,700,546
	Y-O-Y	1.8%	-3.1%	13.0%	49.7%	10.9%	-1.2%	11.2%
Malaysia	2018	38,501	32,335	40,457	37,018	31,603	34,664	214,578
	2017	34,707	36,584	36,931	35,543	39,223	31,338	214,326
	Y-O-Y	10.9%	-11.6%	9.5%	4.1%	-19.4%	10.6%	0.1%
Philippines	2018	119,901	126,863	126,670	126,126	135,634	133,415	768,609
	2017	96,391	91,000	106,777	103,335	107,429	108,964	613,896
	Y-O-Y	24.4%	39.4%	18.6%	22.1%	26.3%	22.4%	25.2%
Singapore	2018	520	394	604	750	861	872	4,001
	2017	643	760	813	575	775	829	4,395
	Y-O-Y	-19.1%	-48.2%	-25.7%	30.4%	11.1%	5.2%	-9.0%
Thailand	2018	155,088	145,429	164,576	121,601	168,482	179,522	934,698
	2017	147,224	150,525	164,034	123,084	188,881	175,802	949,550
	Y-O-Y	5.3%	-3.4%	0.3%	-1.2%	-10.8%	2.1%	-1.6%
TOTAL	2018	796,547	744,607	867,678	866,416	925,884	723,507	4,924,639
	2017	752,844	732,632	782,451	650,582	867,804	696,400	4,482,713
	Y-O-Y	5.8%	1.6%	10.9%	33.2%	6.7%	3.9%	9.9%



PRODUCTION : JUNE 2018

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Indonesia	2018	116,473	100,685	112,777	118,284	113,881	62,308	624,408
	2017	98,694	106,441	111,344	101,923	105,816	73,332	597,550
	Y-O-Y	18.0%	-5.4%	1.3%	16.1%	7.6%	-15.0%	4.5%
Malaysia	2018	68,002	38,416	49,796	41,839	43,529	39,365	280,947
	2017	45,532	43,127	49,356	37,650	47,474	32,179	255,318
	Y-O-Y	49.3%	-10.9%	0.9%	11.1%	-8.3%	22.3%	10.0%
Myanmar	2018	610	777	665	618	982	1031	4,683
	2017	114	167	348	200	344	416	1,589
	Y-O-Y	435.1%	365.3%	91.1%	209.0%	185.5%	147.8%	194.7%
Philippines	2018	7,512	7,095	9111	7367	5660	4237	40,982
	2017	10,966	11,685	13,543	11198	13699	12503	73,594
	Y-O-Y	-31.5%	-39.3%	-32.7%	-34.2%	-58.7%	-66.1%	-44.3%
Thailand	2018	166,196	178,237	195,257	134,779	193,130	188,970	1,056,569
	2017	152,261	154,496	178,798	120,473	169,495	175,443	950,966
	Y-O-Y	9.2%	15.4%	9.2%	11.9%	13.9%	7.7%	11.1%
Vietnam	2018	20,541	11,191	18,051	16,194	17,732	17,750	101,459
	2017	13,446	14,356	19,460	17,917	17,988	16,739	99,906
	Y-O-Y	52.8%	-22.0%	-7.2%	-9.6%	-1.4%	6.0%	1.6%
TOTAL	2018	379,334	336,401	385,657	319,081	374,914	313,661	2,109,048
	2017	321,013	330,272	372,849	289,361	354,816	310,612	1,978,923
	Y-O-Y	18.2%	1.9%	3.4%	10.3%	5.7%	1.0%	6.6%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Malaysia	2018	38,582	30,735	40,462	37,627	34,181	36,597	218,184
	2017	36,211	34,497	37,327	34,844	39,564	30,453	212,896
	Y-O-Y	6.5%	-10.9%	8.4%	8.0%	-13.6%	20.2%	2.5%
Philippines	2018	107,852	99,611	101,719	107,345	114,691	100,429	631,647
	2017	102,343	98,654	94,161	109,981	113,895	104,473	623,507
	Y-O-Y	5.4%	1.0%	8.0%	-2.4%	0.7%	-3.9%	1.3%
Thailand	2018	182,221	182,910	178,047	127,830	186,157	189,832	1,046,997
	2017	170,634	156,288	188,278	138,329	191,176	188,389	1,033,094
	Y-O-Y	6.8%	17.0%	-5.4%	-7.6%	-2.6%	0.8%	1.3%
TOTAL	2018	328,655	313,256	320,228	272,802	335,029	326,858	1,896,828
	2017	309,188	289,439	319,766	283,154	344,635	323,315	1,869,497
	Y-O-Y	6.3%	8.2%	0.1%	-3.7%	-2.8%	1.1%	1.5%