



**SALES : JUNE 2017**

**1. MOTOR VEHICLES**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Brunei	2017	882	920	969	815	1,158	1,329	6,073
	2016	975	890	1,027	951	1,125	1,409	6,377
	Y-O-Y	-9.5%	3.4%	-5.6%	-14.3%	2.9%	-5.7%	-4.8%
Indonesia	2017	86,324	95,159	102,336	89,587	93,775	66,389	533,570
	2016	85,002	88,208	94,092	84,770	88,567	91,488	532,127
	Y-O-Y	1.6%	7.9%	8.8%	5.7%	5.9%	-27.4%	0.3%
Malaysia	2017	44,667	42,455	53,718	42,746	50,600	50,275	284,461
	2016	44,589	37,874	48,788	42,202	44,668	57,362	275,483
	Y-O-Y	0.2%	12.1%	10.1%	1.3%	13.3%	-12.4%	3.3%
Myanmar	2017	405	436	697	381	643	634	3,196
	2016	238	347	387	206	380	204	1,762
	Y-O-Y	70.2%	25.6%	80.1%	85.0%	69.2%	210.8%	81.4%
Philippines	2017	30,425	27,040	36,561	29,038	35,469	37,631	196,164
	2016	23,808	25,150	27,515	27,697	30,317	32,993	167,480
	Y-O-Y	27.8%	7.5%	32.9%	4.8%	17.0%	14.1%	17.1%
Singapore	2017	8,895	7,491	10,590	7,975	10,513	10,380	55,844
	2016	8,971	6,984	9,773	9,558	10,315	10,196	55,797
	Y-O-Y	-0.8%	7.3%	8.4%	-16.6%	1.9%	1.8%	0.1%
Thailand	2017	57,254	68,435	84,801	63,267	66,425	69,798	409,980
	2016	51,821	57,093	72,646	54,986	66,035	66,049	368,630
	Y-O-Y	10.5%	19.9%	16.7%	15.1%	0.6%	5.7%	11.2%
Vietnam	2017	19,613	17,156	22,792	21,343	21,829	22,750	125,483
	2016	21,879	11,168	23,192	22,979	22,553	21,861	123,632
	Y-O-Y	-10.4%	53.6%	-1.7%	-7.1%	-3.2%	4.1%	1.5%
<b>TOTAL</b>	2017	<b>248,465</b>	<b>259,092</b>	<b>312,464</b>	<b>255,152</b>	<b>280,412</b>	<b>259,186</b>	<b>1,614,771</b>
	2016	<b>237,283</b>	<b>227,714</b>	<b>277,420</b>	<b>243,349</b>	<b>263,960</b>	<b>281,562</b>	<b>1,531,288</b>
	Y-O-Y	<b>4.7%</b>	<b>13.8%</b>	<b>12.6%</b>	<b>4.9%</b>	<b>6.2%</b>	<b>-7.9%</b>	<b>5.5%</b>

**2. MOTORCYCLES & SCOOTERS**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Indonesia	2017	473,879	453,763	473,896	388,045	531,496	379,467	2,700,546
	2016	443,449	551,930	583,339	501,564	485,170	541,428	3,106,880
	Y-O-Y	6.9%	-17.8%	-18.8%	-22.6%	9.5%	-29.9%	-13.1%
Malaysia	2017	34,707	36,584	36,931	35,543	39,223	31,338	214,326
	2016	36,248	30,633	39,343	33,065	31,972	30,885	202,146
	Y-O-Y	-4.3%	19.4%	-6.1%	7.5%	22.7%	1.5%	6.0%
Philippines	2017	96,391	91,000	106,777	103,334	107,429	108,964	613,895
	2016	82,600	87,746	92,767	87,989	92,960	100,726	544,788
	Y-O-Y	16.7%	3.7%	15.1%	17.4%	15.6%	8.2%	12.7%
Singapore	2017	643	760	813	575	775	829	4,395
	2016	667	595	672	722	689	745	4,090
	Y-O-Y	-3.6%	27.7%	21.0%	-20.4%	12.5%	11.3%	7.5%
Thailand	2017	147,224	150,525	164,034	123,084	188,881	175,802	949,550
	2016	160,585	131,748	161,993	105,582	165,644	184,457	910,009
	Y-O-Y	-8.3%	14.3%	1.3%	16.6%	14.0%	-4.7%	4.3%
<b>TOTAL</b>	2017	<b>752,844</b>	<b>732,632</b>	<b>782,451</b>	<b>650,581</b>	<b>867,804</b>	<b>696,400</b>	<b>4,482,712</b>
	2016	<b>723,549</b>	<b>802,652</b>	<b>878,114</b>	<b>728,922</b>	<b>776,435</b>	<b>858,241</b>	<b>4,767,913</b>
	Y-O-Y	<b>4.0%</b>	<b>-8.7%</b>	<b>-10.9%</b>	<b>-10.7%</b>	<b>11.8%</b>	<b>-18.9%</b>	<b>-6.0%</b>



**PRODUCTION : JUNE 2017**

**1. MOTOR VEHICLES**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Indonesia	2017	98,683	106,399	111,341	101,953	105,814	73,332	597,522
	2016	91,068	91,535	102,507	104,412	105,957	106,012	601,491
	Y-O-Y	8.4%	16.2%	8.6%	-2.4%	-0.1%	-30.8%	-0.7%
Malaysia	2017	45,532	43,127	49,356	37,650	47,474	32,179	255,318
	2016	46,651	35,130	47,810	44,794	47,650	40,928	262,963
	Y-O-Y	-2.4%	22.8%	3.2%	-15.9%	-0.4%	-21.4%	-2.9%
Myanmar	2017	114	167	348	200	344	416	1,589
	2016	94	76	107	48	57	82	464
	Y-O-Y	21.3%	119.7%	225.2%	316.7%	503.5%	407.3%	242.5%
Philippines	2017	10,966	11,685	13,543	11,192	13,708	12,503	73,597
	2016	8,826	8,793	7,590	8,623	10,297	10,948	55,077
	Y-O-Y	24.2%	32.9%	78.4%	29.8%	33.1%	14.2%	33.6%
Thailand	2017	152,261	154,496	178,798	120,473	169,495	175,443	950,966
	2016	147,651	166,412	192,811	138,237	168,394	179,875	993,380
	Y-O-Y	3.1%	-7.2%	-7.3%	-12.9%	0.7%	-2.5%	-4.3%
Vietnam	2017	13,446	14,356	19,460	17,917	17,988	16,739	99,906
	2016	16,150	10,679	20,551	21,201	20,753	18,954	108,288
	Y-O-Y	-16.7%	34.4%	-5.3%	-15.5%	-13.3%	-11.7%	-7.7%
<b>TOTAL</b>	2017	<b>321,002</b>	<b>330,230</b>	<b>372,846</b>	<b>289,385</b>	<b>354,823</b>	<b>310,612</b>	<b>1,978,898</b>
	2016	<b>310,440</b>	<b>312,625</b>	<b>371,376</b>	<b>317,315</b>	<b>353,108</b>	<b>356,799</b>	<b>2,021,663</b>
	Y-O-Y	<b>3.4%</b>	<b>5.6%</b>	<b>0.4%</b>	<b>-8.8%</b>	<b>0.5%</b>	<b>-12.9%</b>	<b>-2.1%</b>

**2. MOTORCYCLES & SCOOTERS**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD June
Malaysia	2017	36,211	34,497	37,327	34,844	39,564	30,453	212,896
	2016	33,834	31,455	39,180	32,687	33,760	31,712	202,628
	Y-O-Y	7.0%	9.7%	-4.7%	6.6%	17.2%	-4.0%	5.1%
Philippines	2017	102,343	98,654	94,161	109,981	98,672	104,473	608,284
	2016	79,785	78,864	80,524	80,052	83,231	94,197	496,653
	Y-O-Y	28.3%	25.1%	16.9%	37.4%	18.6%	10.9%	22.5%
Thailand	2017	170,634	156,288	188,278	138,329	191,176	188,389	1,033,094
	2016	159,434	150,603	151,313	122,101	146,767	168,245	898,463
	Y-O-Y	7.0%	3.8%	24.4%	13.3%	30.3%	12.0%	15.0%
<b>TOTAL</b>	2017	<b>309,188</b>	<b>289,439</b>	<b>319,766</b>	<b>283,154</b>	<b>329,412</b>	<b>323,315</b>	<b>1,854,274</b>
	2016	<b>273,053</b>	<b>260,922</b>	<b>271,017</b>	<b>234,840</b>	<b>263,758</b>	<b>294,154</b>	<b>1,597,744</b>
	Y-O-Y	<b>13.2%</b>	<b>10.9%</b>	<b>18.0%</b>	<b>20.6%</b>	<b>24.9%</b>	<b>9.9%</b>	<b>16.1%</b>