



**SALES : FEBRUARY 2018**

**1. MOTOR VEHICLES**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Feb
Brunei	2018	895	781					1,676
	2017	882	920					1,802
	Y-O-Y	1.5%	-15.1%					-7.0%
Indonesia	2018	95,975	94,261					190,236
	2017	86,262	95,163					181,425
	Y-O-Y	11.3%	-0.9%					4.9%
Malaysia	2018	44,575	40,578					85,153
	2017	44,667	42,455					87,122
	Y-O-Y	-0.2%	-4.4%					-2.3%
Myanmar	2018	891	1,079					1,970
	2017	405	436					841
	Y-O-Y	120.0%	147.5%					134.2%
Philippines	2018	31,645	26,176					57,821
	2017	30,425	27,040					57,465
	Y-O-Y	4.0%	-3.2%					0.6%
Singapore	2018	6,196	5,682					11,878
	2017	8,895	7,491					16,386
	Y-O-Y	-30.3%	-24.1%					-27.5%
Thailand	2018	66,545	75,466					142,011
	2017	57,254	68,435					125,689
	Y-O-Y	16.2%	10.3%					13.0%
Vietnam	2018	26,037	12,394					38,431
	2017	19,614	17,160					36,774
	Y-O-Y	32.7%	-27.8%					4.5%
<b>TOTAL</b>	<b>2018</b>	<b>272,759</b>	<b>256,417</b>					<b>529,176</b>
	<b>2017</b>	<b>248,404</b>	<b>259,100</b>					<b>507,504</b>
	<b>Y-O-Y</b>	<b>9.8%</b>	<b>-1.0%</b>					<b>4.3%</b>

**2. MOTORCYCLES & SCOOTERS**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Feb
Indonesia	2018	482,537	439,586					922,123
	2017	473,879	453,763					927,642
	Y-O-Y	1.8%	-3.1%					-0.6%
Malaysia	2018	38,501	32,335					70,836
	2017	34,707	36,584					71,291
	Y-O-Y	10.9%	-11.6%					-0.6%
Philippines	2018	0	0					0
	2017	96,391	91,000					187,391
	Y-O-Y	-100.0%	-100.0%					-100.0%
Singapore	2018	520	394					914
	2017	643	760					1,403
	Y-O-Y	-19.1%	-48.2%					-34.9%
Thailand	2018	155,088	145,429					300,517
	2017	147,224	150,525					297,749
	Y-O-Y	5.3%	-3.4%					0.9%
<b>TOTAL</b>	<b>2018</b>	<b>676,646</b>	<b>617,744</b>					<b>1,294,390</b>
	<b>2017</b>	<b>752,844</b>	<b>732,632</b>					<b>1,485,476</b>
	<b>Y-O-Y</b>	<b>-10.1%</b>	<b>-15.7%</b>					<b>-12.9%</b>



**PRODUCTION : FEBRUARY 2018**

**1. MOTOR VEHICLES**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Feb
Indonesia	2018	116,037	100,429					216,466
	2017	98,694	106,441					205,135
	Y-O-Y	17.6%	-5.6%					5.5%
Malaysia	2018	68,002	38,416					106,418
	2017	45,532	43,127					88,659
	Y-O-Y	49.3%	-10.9%					20.0%
Myanmar	2018	610	777					1,387
	2017	114	167					281
	Y-O-Y	435.1%	365.3%					393.6%
Philippines	2018	7,447	6,175					13,622
	2017	10,966	11,685					22,651
	Y-O-Y	-32.1%	-47.2%					-39.9%
Thailand	2018	166,196	178,237					344,433
	2017	152,261	154,496					306,757
	Y-O-Y	9.2%	15.4%					12.3%
Vietnam	2018	20,541	11,191					31,732
	2017	13,446	14,356					27,802
	Y-O-Y	52.8%	-22.0%					14.1%
<b>TOTAL</b>	<b>2018</b>	<b>378,833</b>	<b>335,225</b>					<b>714,058</b>
	<b>2017</b>	<b>321,013</b>	<b>330,272</b>					<b>651,285</b>
	<b>Y-O-Y</b>	<b>18.0%</b>	<b>1.5%</b>					<b>9.6%</b>

**2. MOTORCYCLES & SCOOTERS**

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Feb
Malaysia	2018	38,582	30,735					69,317
	2017	36,211	34,497					70,708
	Y-O-Y	6.5%	-10.9%					-2.0%
Philippines	2018	0	0					0
	2017	102,343	98,654					200,997
	Y-O-Y	-100.0%	-100.0%					-100.0%
Thailand	2018	182,221	182,910					365,131
	2017	170,634	156,288					326,922
	Y-O-Y	6.8%	17.0%					11.7%
<b>TOTAL</b>	<b>2018</b>	<b>220,803</b>	<b>213,645</b>					<b>434,448</b>
	<b>2017</b>	<b>309,188</b>	<b>289,439</b>					<b>598,627</b>
	<b>Y-O-Y</b>	<b>-28.6%</b>	<b>-26.2%</b>					<b>-27.4%</b>