



SALES : APRIL 2017

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Apr
Brunei	2017	882	920	969	815			3,586
	2016	975	890	1,027	951			3,843
	Y-O-Y	-9.5%	3.4%	-5.6%	-14.3%			-6.7%
Indonesia	2017	86,324	95,159	102,336	89,588			373,407
	2016	85,002	88,208	94,092	84,770			352,072
	Y-O-Y	1.6%	7.9%	8.8%	5.7%			6.1%
Malaysia	2017	44,667	42,455	53,718	42,746			183,586
	2016	44,589	37,874	48,788	42,202			173,453
	Y-O-Y	0.2%	12.1%	10.1%	1.3%			5.8%
Myanmar	2017	405	436	697	381			1,919
	2016	238	347	387	206			1,178
	Y-O-Y	70.2%	25.6%	80.1%	85.0%			62.9%
Philippines	2017	30,425	27,040	36,561	29,038			123,064
	2016	23,808	25,150	27,515	27,697			104,170
	Y-O-Y	27.8%	7.5%	32.9%	4.8%			18.1%
Singapore	2017	8,895	7,491	10,590	7,975			34,951
	2016	8,971	6,984	9,773	9,558			35,286
	Y-O-Y	-0.8%	7.3%	8.4%	-16.6%			-0.9%
Thailand	2017	57,254	68,435	84,801	63,267			273,757
	2016	51,821	57,093	72,646	54,986			236,546
	Y-O-Y	10.5%	19.9%	16.7%	15.1%			15.7%
Vietnam	2017	19,613	17,156	22,792	21,343			80,904
	2016	21,879	11,168	23,192	22,979			79,218
	Y-O-Y	-10.4%	53.6%	-1.7%	-7.1%			2.1%
TOTAL	2017	248,465	259,092	312,464	255,153			1,075,174
	2016	237,283	227,714	277,420	243,349			985,766
	Y-O-Y	4.7%	13.8%	12.6%	4.9%			9.1%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Apr
Indonesia	2017	473,879	453,763	473,896	388,045			1,789,583
	2016	443,449	551,930	583,339	501,564			2,080,282
	Y-O-Y	6.9%	-17.8%	-18.8%	-22.6%			-14.0%
Malaysia	2017	34,707	36,584	36,931	35,543			143,765
	2016	36,248	30,633	39,343	33,065			139,289
	Y-O-Y	-4.3%	19.4%	-6.1%	7.5%			3.2%
Philippines	2017	96,391	91,000	106,777	103,334			397,502
	2016	82,600	87,746	92,767	87,989			351,102
	Y-O-Y	16.7%	3.7%	15.1%	17.4%			13.2%
Singapore	2017	643	760	813	575			2,791
	2016	667	595	672	722			2,656
	Y-O-Y	-3.6%	27.7%	21.0%	-20.4%			5.1%
Thailand	2017	147,224	150,525	164,034	123,084			584,867
	2016	160,585	131,748	161,993	105,582			559,908
	Y-O-Y	-8.3%	14.3%	1.3%	16.6%			4.5%
TOTAL	2017	752,844	732,632	782,451	650,581			2,918,508
	2016	723,549	802,652	878,114	728,922			3,133,237
	Y-O-Y	4.0%	-8.7%	-10.9%	-10.7%			-6.9%



PRODUCTION : APRIL 2017

1. MOTOR VEHICLES

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Apr
Indonesia	2017	99,895	108,012	111,341	101,905			421,153
	2016	91,068	91,535	102,507	104,412			389,522
	Y-O-Y	9.7%	18.0%	8.6%	-2.4%			8.1%
Malaysia	2017	45,532	43,127	49,356	37,650			175,665
	2016	46,651	35,130	47,810	44,794			174,385
	Y-O-Y	-2.4%	22.8%	3.2%	-15.9%			0.7%
Myanmar	2017	114	167	348	200			829
	2016	94	76	107	48			325
	Y-O-Y	21.3%	119.7%	225.2%	316.7%			155.1%
Philippines	2017	10,966	11,685	13,543	11,157			47,351
	2016	8,826	8,793	7,590	8,623			33,832
	Y-O-Y	24.2%	32.9%	78.4%	29.4%			40.0%
Thailand	2017	152,261	154,496	178,798	120,473			606,028
	2016	147,651	166,412	192,811	138,237			645,111
	Y-O-Y	3.1%	-7.2%	-7.3%	-12.9%			-6.1%
Vietnam	2017	13,446	14,356	19,460	17,917			65,179
	2016	16,150	10,679	20,551	21,201			68,581
	Y-O-Y	-16.7%	34.4%	-5.3%	-15.5%			-5.0%
TOTAL	2017	322,214	331,843	372,846	289,302			1,316,205
	2016	310,440	312,625	371,376	317,315			1,311,756
	Y-O-Y	3.8%	6.1%	0.4%	-8.8%			0.3%

2. MOTORCYCLES & SCOOTERS

Country	Month	Jan	Feb	Mar	Apr	May	Jun	YTD Apr
Malaysia	2017	36,211	34,497	37,327	34,844			142,879
	2016	33,834	31,455	39,180	32,687			137,156
	Y-O-Y	7.0%	9.7%	-4.7%	6.6%			4.2%
Philippines	2017	102,343	98,654	94,161	109,981			405,139
	2016	79,785	78,864	80,524	80,052			319,225
	Y-O-Y	28.3%	25.1%	16.9%	37.4%			26.9%
Thailand	2017	170,634	156,288	188,278	138,329			653,529
	2016	159,434	150,603	151,313	122,101			583,451
	Y-O-Y	7.0%	3.8%	24.4%	13.3%			12.0%
TOTAL	2017	309,188	289,439	319,766	283,154			1,201,547
	2016	273,053	260,922	271,017	234,840			1,039,832
	Y-O-Y	13.2%	10.9%	18.0%	20.6%			15.6%