



SALES : 2018

1. MOTOR VEHICLES

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2018	2017	VARIANCE (%)
Brunei	10,851	375	11,226	11,209	0.2%
Indonesia	874,660	276,631	1,151,291	1,079,534	7%
Malaysia	533,202	65,512	598,714	576,625	4%
Myanmar	14,396	3,128	17,524	8,225	113%
Philippines	109,020	248,390	357,410	425,673	-16%
Singapore	82,880	12,363	95,243	116,148	-18%
Thailand	494,669	547,070	1,041,739	871,650	20%
Vietnam	196,949	91,734	288,683	250,619	15%
TOTAL	2,316,627	1,245,203	3,561,830	3,339,683	7%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2018	2017	VARIANCE (%)
Indonesia	6,383,108	5,886,103	8%
Malaysia	471,842	434,850	9%
Philippines	1,590,333	1,319,085	21%
Singapore	12,053	9,640	25%
Thailand	1,788,323	1,810,771	-1%
TOTAL	10,245,659	9,460,449	8%

PRODUCTION : 2018

1. MOTOR VEHICLES

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2018	2017	VARIANCE (%)
Indonesia	1,055,774	287,940	1,343,714	1,216,615	10%
Malaysia	522,392	42,579	564,971	499,639	13%
Myanmar	10,126	2,166	12,292	4,930	149%
Philippines	40,500	39,263	79,763	141,252	-44%
Thailand	877,015	1,290,679	2,167,694	1,988,823	9%
Vietnam	142,822	57,614	200,436	195,937	2%
TOTAL	2,648,629	1,720,241	4,368,870	4,047,196	8%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2018	2017	VARIANCE (%)
Malaysia	465,083	440,673	6%
Philippines	1,258,566	1,173,883	7%
Thailand	2,063,076	2,055,193	0.4%
TOTAL	3,786,725	3,669,749	3%