



SALES : 2016

1. MOTOR VEHICLES

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2016	2015	VARIANCE (%)
Brunei	12,814	434	13,248	14,406	-8%
Indonesia	861,329	200,406	1,061,735	1,013,291	5%
Malaysia	514,545	65,579	580,124	666,677	-13%
Philippines	133,188	226,384	359,572	288,609	25%
Singapore	93,490	16,965	110,455	78,609	41%
Thailand	328,053	440,735	768,788	799,632	-4%
Vietnam	158,097	112,723	270,820	209,267	29%
TOTAL	2,101,516	1,063,226	3,164,742	3,070,491	3%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2016	2015	VARIANCE (%)
Indonesia	6,215,350	6,708,384	-7%
Malaysia	396,343	380,802	4%
Philippines	1,140,338	850,509	34%
Singapore	8,336	7,459	12%
Thailand	1,738,231	1,639,090	6%
TOTAL	9,498,598	9,586,244	-1%

PRODUCTION : 2016

1. MOTOR VEHICLES

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2016	2015	VARIANCE (%)
Indonesia	968,101	209,288	1,177,389	1,098,780	7%
Malaysia	503,691	41,562	545,253	614,664	-11%
Philippines	45,853	71,015	116,868	98,768	18%
Thailand	805,033	1,139,384	1,944,417	1,913,002	2%
Vietnam	145,571	90,590	236,161	171,753	38%
TOTAL	2,468,249	1,551,839	4,020,088	3,896,967	3%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2016	2015	VARIANCE (%)
Malaysia	395,938	382,218	4%
Philippines	1,040,626	795,840	31%
Thailand	1,820,358	1,807,325	1%
TOTAL	3,256,922	2,985,383	9%