



SALES : 2013

1. MOTOR VEHICLES

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2013	2012	VARIANCE (%)
Brunei	17,723	919	18,642	18,634	0%
Indonesia	879,507	350,394	1,229,901	1,116,212	10%
Malaysia	576,657	79,136	655,793	627,753	4%
Philippines	61,214	120,524	181,738	156,654	16%
Singapore	27,955	6,156	34,111	37,247	-8%
Thailand	665,095	665,577	1,330,672	1,436,335	-7%
Vietnam	58,352	40,297	98,649	80,453	23%
TOTAL	2,286,503	1,263,003	3,549,506	3,473,288	2%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2013	2012	VARIANCE (%)
Indonesia	7,771,014	7,141,586	9%
Malaysia	546,719	537,753	2%
Philippines	752,835	702,599	7%
Singapore	11,650	9,923	17%
Thailand	2,004,498	2,130,067	-6%
TOTAL	11,086,716	10,521,928	5%

PRODUCTION : 2013

1. MOTOR VEHICLES

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2013	2012	VARIANCE (%)
Indonesia	925,111	283,100	1,208,211	1,065,557	13%
Malaysia	543,892	57,515	601,407	569,620	6%
Philippines	26,490	52,679	79,169	75,413	5%
Thailand	1,071,076	1,385,981	2,457,057	2,453,717	0%
Vietnam	58,629	35,001	93,630	73,673	27%
TOTAL	2,625,198	1,814,276	4,439,474	4,237,980	5%

2. MOTORCYCLES & SCOOTERS

COUNTRY	2013	2012	VARIANCE (%)
Indonesia	7,780,295	7,079,721	10%
Malaysia	549,244	543,088	1%
Philippines	729,480	588,292	24%
Thailand	2,218,625	2,606,161	-15%
TOTAL	11,277,644	10,817,262	4%