



**SALES : 2012**

**1. MOTOR VEHICLES**

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2012	2011	VARIANCE (%)
Brunei	17,854	780	18,634	14,555	28%
Indonesia	780,767	335,445	1,116,212	894,164	25%
Malaysia	552,189	75,564	627,753	600,123	5%
Philippines	48,328	108,326	156,654	141,616	11%
Singapore	32,724	4,523	37,247	39,570	-6%
Thailand	694,234	742,101	1,436,335	794,081	81%
Vietnam	43,692	36,761	80,453	109,660	-27%
<b>TOTAL</b>	<b>2,169,788</b>	<b>1,303,500</b>	<b>3,473,288</b>	<b>2,593,769</b>	<b>34%</b>

**2. MOTORCYCLES & SCOOTERS**

COUNTRY	2012	2011	VARIANCE (%)
Indonesia	7,141,586	8,043,535	-11%
Malaysia	537,753	494,586	9%
Philippines	702,599	731,130	-4%
Singapore	9,923	8,046	23%
Thailand	2,130,067	2,007,383	6%
<b>TOTAL</b>	<b>10,521,928</b>	<b>11,284,680</b>	<b>-7%</b>

**PRODUCTION : 2012**

**1. MOTOR VEHICLES**

COUNTRY	PASSENGER VEHICLES	COMMERCIAL VEHICLES	2012	2011	VARIANCE (%)
Indonesia	743,501	322,056	1,065,557	837,948	27%
Malaysia	509,621	59,999	569,620	533,515	7%
Philippines	26,340	49,073	75,413	64,906	16%
Thailand	957,623	1,496,094	2,453,717	1,457,795	68%
Vietnam	41,488	32,185	73,673	100,465	-27%
<b>TOTAL</b>	<b>2,278,573</b>	<b>1,959,407</b>	<b>4,237,980</b>	<b>2,994,629</b>	<b>42%</b>

**2. MOTORCYCLES & SCOOTERS**

COUNTRY	2012	2011	VARIANCE (%)
Indonesia	7,079,721	8,006,293	-12%
Malaysia	543,088	498,076	9%
Philippines	588,292	762,947	-23%
Thailand	2,606,161	2,043,039	28%
<b>TOTAL</b>	<b>10,817,262</b>	<b>11,310,355</b>	<b>-4%</b>